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## **U.S. Department of Commerce honors Troy valve company**

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The success of **Ross Valve Inc.** of Troy, N.Y., in landing overseas business was recognized Monday by the United States Department of Commerce.

The company, which makes valves for water systems and hydroelectric projects, received the department's Export Achievement Certificate from its U.S. Commercial Service branch.

The award, said Cathy Gibbons, the administrator of the Westchester Export Assistance Center, recognizes the efforts of small and medium-sized companies to succeed in the international marketplace.

Ross Valve has been very successful in the international marketplace and this award recognizes that success, Gibbons said.

About 25 to 30 percent of the 65-employee company's business is overseas, said Ross Valve Vice President Andrew Ross. He declined to say what the privately held companies revenues are.

U.S. Representative Michael McNulty, D-Green Island, presented the award on behalf of the Department of Commerce.

"This is a recognition of the work of all the Ross Valve employees and executives and it is a really a great honor to say thank you for bringing U.S. products all over the world," McNulty said.

Ross Valve's parts have been used in building hydroelectric projects and water projects around the world. The company makes valves as large as 48-inches, Andrew Ross said.

The firm's strategic growth plan revolves around export sales as a key component of growth, said Bill Ross, the firm's secretary/treasurer.

Ross valves -- bearing its Ross Valve, Troy, N.Y., label -- are being incorporated in projects in Mexico, the Caribbean and especially in Spain, Andrew Ross said. Ross valves were shipped to Iraq to be used in water projects in the cities of Erbil and Najaf, he said.

Troy Mayor Harry Tutmajian and Rensselaer County Executive Kathy Jimino both attended the Monday morning ceremony. They praised the company for generating jobs and marketing the Troy name around the world.

They also thanked the Ross family for their decision to buy the old **Garden Way** complex and turn it into a new technology park.

The 265,000-square-foot complex is now home to Seton Health, Rensselaer Country ARC, Niche Concepts and **Husqvarna**, which has its northeast distribution center located at the facility.

The company anticipates landing two new tenants soon, Andrew Ross said.

Ross family patriarch Robert Ross, who passed away two weeks ago, was mentioned throughout the event. The Ross family has been good for Troy, and its good to see the sons of Robert Ross carrying on the tradition, McNulty said.

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